

Press Release



Hyderabad, India - May 11, 2011: Tanla Solutions Limited (TSL), today announced the Fourth Quarter (Q4-FY11) results for the Financial Year 2010-2011

Financial Updates:

- Consolidated Total income for Q4 FY2011 at ₹.72.21Cr
- Consolidated EBITDA for Q4 FY2011 at ₹.29.09 Cr with PAT of ₹.2.21 Cr.
- Consolidated EBIDTA up from ₹.20.16 Cr (Q3) to ₹.29.09 Cr (Q4) i.e. EBIDTA has registered a growth of 44.33% (Q-o-Q).

Business Updates:

- The Games Club solution that was launched in the previous quarter has received tremendous traction in India and outside as well, with deployment through Operators in India and outside.
- tpaymobile.com, an on-device licensing and a global payment solution launched by Tanla has received tremendous response from the global mobile application developer community.
- Tanla continues to perform well in South Africa by signing with increasing number of clients in the aggregation and mobile payments space.
- Tanla has deployed its' 3G Video solution for offering medical related services to one of India's leading hospital chains. Trials are currently in progress.

A company spokesperson said: "The launch of Games Club and the traction received globally for it is very encouraging. Our foray into the Healthcare sector using 3G technology paves new opportunities in various other fields. We have seen huge traction in South Africa in mobile payments. We continue to endeavor on developing new products in the telecom space."

About Tanla Solutions Ltd:

Tanla Solutions founded in the year 1999 is a Hyderabad based Indian company providing telecom solutions to Mobile Operators, Hand set Manufacturers, Content aggregators, ISVs and Media companies globally. With over 100 customers in 32 countries, Tanla provides solutions in the areas of Voice, Video, Messaging, Application/ Content Licensing and Mobile Payments and is the first company to launch 3G VAS services in India.

Tanla Mobile Payment Gateway is connected with more than 100 mobile operators and processes mobile payments in over 160 countries through operator, credit/ debit card billing. Leading content aggregators, ISVs and hand set manufacturers including Nokia use Tanla mobile payment gateway to market their applications/ content globally. Tanla's License Manager is embedded in more than 300 million smart phones globally. Located in 9 countries, Tanla employees more than 300 telecom professionals and is listed in BSE and NSE in India.

For more information, please visit <http://www.tanla.com>